

E-Procurement Training

COURSE CONTENT

GET IN TOUCH



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About Multisoft

Train yourself with the best and develop valuable in-demand skills with Multisoft Systems. A leading certification training provider, Multisoft collaborates with top technologies to bring world-class one-on-one and certification trainings. With the goal to empower professionals and business across the globe, we offer more than 1500 training courses, which are delivered by Multisoft's global subject matter experts. We offer tailored corporate training; project Based Training, comprehensive learning solution with lifetime e-learning access, after training support and globally recognized training certificates.

About Course

The E-Procurement Training by Multisoft Systems is designed to help professionals modernize and optimize procurement operations using digital platforms and best practices. This program provides a comprehensive understanding of electronic procurement processes, enabling organizations to improve transparency, efficiency, compliance, and cost control across the entire procure-to-pay lifecycle.

Module 1: Traditional Procurement Procedures

- ✓ Procurement in the organization
- ✓ Strategic sourcing
- ✓ Supplier evaluation and performance
- ✓ Apply performance to procurement decisions
- ✓ What is E-procurement?
- ✓ Pre-requisites for developing an E-procurement system

Module 2: The E-Procurement Process

- ✓ Types of E-Procurement Tools
- ✓ Steps in developing an E-procurement system
- ✓ Components of E-procurement solutions
- ✓ E-procurement value chain
- ✓ Developing an e-quotation evaluation system
- ✓ Developing an e-purchase order system

Module 3: E-Procurement and Block Chain Technology

- ✓ Role of Block Chain in E-procurement
- ✓ E-Procurement business models
- ✓ Avoiding confrontational negotiating
- ✓ New techniques in influencing
- ✓ Understanding the other negotiator's power
- ✓ Negotiating pressure points and countermeasures
- ✓ Negotiation exercises

Module 4: E-Procurement Management

- ✓ E-procurement workflows
- ✓ E-procurement processes
- ✓ Managing an e-procurement system

- ✓ E-procurement hardware and software
- ✓ E-procurement user administration
- ✓ E-procurement

Module 5: Organizational Improvement through E-Procurement

- ✓ Integrating E-procurement systems into the business process
- ✓ Integration issues
- ✓ E-procurement and contract law
- ✓ Contracts and electronic signatures
- ✓ Contract formation and e-trading
- ✓ Making changes in the organization